



Pivot Point Consulting Announces Strategic Partnership with Trinisys, Inc.

The alliance brings legacy data archival and strategic IT expertise to healthcare organizations.

NASHVILLE, Tenn. (PRWEB) April 30, 2018—Pivot Point Consulting, a Vaco Company and healthcare IT consulting leader, is proud to announce a strategic partnership with Trinisys, Inc., a leading provider of enterprise data migration, integration and web application solutions for the healthcare industry.

The partnership couples Trinisys expertise in data migration from legacy systems to new archival environments with Pivot Point's IT advisory services and project management acumen. Together the companies help healthcare organizations consolidate disparate data sets into a single database that enables robust search capability and integrated go-forward engineering. Healthcare clients see immediate return on investment by mitigating legacy system maintenance costs as well as the risks associated with non-compliant legacy systems.

"Healthcare organizations need specific, definable areas of expertise and accountability from vendor partners to succeed with healthcare technology," says Jay Cannon, Principal of Trinisys. "What is exciting about our partnership with Pivot Point is our ability to bring project governance and data archival expertise together for clients. The combination of those two solutions generates not only short-term value by addressing immediate legacy clinical data challenges but also long-term value through broader system integration and go-forward enablement."

"A truly comprehensive patient record requires seamless integration of legacy system data post EHR migration," says Pivot Point Managing Partner Rachel Marano. "Our initial client win working with Trinisys to solve an enterprise-level system migration to a single go-forward Epic leaves me optimistic about our ability to meet this important need for other healthcare organizations. I'm excited to see what our organizations will accomplish together."

About Pivot Point Consulting, a Vaco Company

[Pivot Point Consulting](http://www.pivotpointconsulting.com) is a healthcare IT consulting leader specializing in technology and strategic advisory services, EHR implementation, training, optimization, legacy support and project management. The firm has 250 consultants and 50 internal employees and serves over 50 healthcare clients across the nation. Clients range from large multi-hospital networks to academic institutions, pediatric hospitals and local community clinics. The company has earned many industry and workplace quality awards including: highest rated vendor in KLAS Implementation Services Select Category (July 2017 report), #1 in KLAS for Epic Consulting in the Select Category in 2016 and #9 in Modern Healthcare's Best Places to Work in 2016. For more information about Pivot Point Consulting, visit <http://www.pivotpointconsulting.com>. Follow us on Twitter [@pivotpc](https://twitter.com/pivotpc).

About Trinisys, Inc.

[Trinisys](http://www.trinisys.com) continues to change the way organizations approach enterprise data conversions, system integrations, workflow automation and web application solutions. Our success is based on the company's philosophy and work culture that drives continuous innovation of quality software that addresses real business challenges. The power of the Convergence platform allows organizations to leverage intuitive integration capability with automated process and workflow. Trinisys Clearview HRV (Historic Record Viewer) builds on the capabilities of Convergence enabling comprehensive, efficient and secure legacy clinical system conversions. For more information visit www.trinisys.com or www.trinisys.com/clearview.

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